

FOR IMMEDIATE RELEASE

Title: eQuad platform ready for investor use ahead of 2018 commercial launch

The eQuad platform, developed under the SEAF H2020 project, is now available for investor use. The eQuad team is looking to match €122 million pipeline in small energy efficiency projects to finance.

BRUSSELS, 5 December 2017 - The Sustainable Energy Asset Framework (SEAF) consortium unveiled its investment platform, eQuad, as ready for commercial use by both Energy Service Companies (ESCOs) and investors. eQuad is a holistic online platform that automates the pre-finance phase of energy efficiency and distributed renewables projects and connects them directly with investment from within the growing eQuad Investor Community, currently representing several billion euros of available project finance.

The commercial launch of eQuad took place at the fourth and final conference organized by the SEAF consortium, the SEAF Investor Forum, in Brussels the 29th November. The conference brought together key experts in energy efficiency finance, including representatives from the European Commission's DG Energy and EASME, and financiers including Eiffel Investment Group, Demeter Partners, SUSI Partners, Green Investment Group, Adaxia Partners, SUMA Capital and SI Capital. Both speakers and participants lauded eQuad as an innovative solution to unlock access to finance and facilitate deal flow in the €8 billion energy efficiency market.

"We at Joule Assets are excited to announce that project-investment matchmaking is now in progress and the first projects are in negotiation. I am very pleased by the positive reactions of investors and the unprecedented speed at which we have arrived at the negotiation stage. This is a very good sign and I expect the deal closure cycle to continue to shorten as we work to develop standardized contracts with investors. We are keen to see our first projects invested before the end of the SEAF project," said Jessica Stromback, Senior VP and Chairman and Joule Assets Europe.

The eQuad platform is fully operational and available to ESCOs and investors. To learn how to benefit from eQuad, **contact:**

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About Joule Assets Europe



Currently valued at €8 billion, the European energy efficiency market has lagged due to high due diligence costs blocking access to capital and complicating project finance. To address this market failure, Joule Assets Europe provides

financing solutions and strategic support for Energy Reduction Assets, including energy efficiency, distributed renewables, storage, and building control measures. Joule's online platform, eQuad, provides third-party project valuation, performance insurance, project certification, due diligence, and introductions to prequalified capital sources in the form of off-balance sheet financing. <http://eu.jouleassets.com/>.

About SEAF



SEAF – the Sustainable Energy Asset Framework, is a holistic, online platform bridging the gap between project owners and investors, actively enabling investment in small to medium energy efficiency and energy management projects. Without ready access to finance,

neither the green economy nor the companies involved can thrive. Yet, despite political pledges and financial incentives, there remains a critical financing gap for sustainable energy initiatives, in particular for small to medium sized projects covering areas such as building management, lighting and thermal control, and solar panels. SEAF bridges this gap by combining four key modules: 1. Independent project valuation and optimization from Joule Assets Europe, 2. Project standardization protocols from ICP, 3. Performance insurance pre-qualification from HSB, and 4. Project owner-investor matchmaking services. This powerful combination empowers project owners across Europe to ensure their projects are properly evaluated and have the best options for finance available. SEAF is an H2020 effort funded by the European Commission. Further information can be found at: www.seaf-h20202.eu

eQuad

